

# AMERICAN TRADERS

CALL US NOW: 888-723-3779

Wholesale Canoe Pricelist 2013



257 Marlboro Rd, Brattleboro, Vermont 05301 - [woodencanoe.com](http://woodencanoe.com) - 888.723.3779

## CLASSIC CANOES

There is no experience quite like paddling a wooden canoe, it just feels different! The fundamental elegance of the design, the naturalness and warmth of the wood, the direct connection to the outdoors all combine to provide one of life's great pleasures.

### ATKINSON TRAVELER

Modeled after the famous guide canoes which were used by professionals talking their 'Sports' on trips, now adopted by sportsman and wilderness travelers, this canoe is our largest boat and boasts fine entry lines for speed and a generous carrying capacity.



Length: 17' 6" Beam: 35" Depth: 12.5" Weight: 70 lbs.. Capacity: 850 lbs.

### ALGONQUIN

Closely spaced ribs and a traditional canvas finish create a rugged down river model that incorporates a moderate rocker and shallow arched bottom. A perfect canoe for everything from mountain lakes to wild river water. Class 3 and greater white-water should only be undertaken by experienced paddlers. Shown with a shellac bottom.



Length: 16' Beam: 34.5" Depth: 13" Weight: 70 lbs. Capacity: 740 lbs.

### TRADER

For the sheer pleasure of a day paddling on the water, the graceful and elegant lines of the 16' Trader can't be beaten. With a 34.5" beam and weighing only 58 lbs, it's fine entry line make short work of open stretches of water. The ultimate flat water paddling canoe.



Length: 15' 8" Beam: 34.5" Depth: 13" Weight: 58 lbs. Capacity: 690 lbs.

### SLIVER

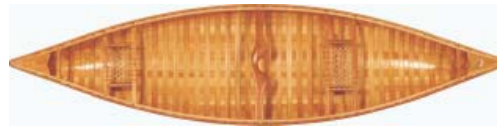
A unique blend of speed and responsiveness coupled with a lightweight design. Based on a classic Chestnut design the Sliver maneuvers easily and glides well. A long established favorite for the discriminating and experienced paddler. Available in solo and tandem configurations.



Length: 14' 9" Beam: 31.5" Depth: 12" Weight: 52 lbs. Capacity: 575 lbs.

### MOHAWK

The primary stability of the 13' 8" Mohawk has made it a hit with fishermen, hunters and recreational paddlers for years. With a 39" beam it's ideal for the sports fisherman who likes to stand and cast or the nature photographer who needs a stable platform, yet is nimble enough to maneuver into a favorite spot on the river.



Length: 13' 8" Beam: 39" Depth: 13" Weight: 58 lbs. Capacity: 650 lbs.

### FEATHER

The 14' Feather is an exceptionally lightweight, recreational canoe and at 49 lbs. this canoe is an easy carry to remote spots. The signature red and white cedar planking coupled with the stability of a 36" beam make it one of our most attractive and popular canoes. A limited production - only 35 canoes each year.



Length: 14' Beam: 36" Depth: 12" Weight: 49 lbs. Capacity: 550 lbs

### TRAPPER 12 & TRAPPER 12LW

This good-looking, small-capacity, tandem canoe, is well suited for a solo paddler or two small adults. The Trapper is perfect for playing around on the water. With its small size and beautiful lines it is also an ideal canoe for display. 12LW - Special solo canoe, weighs 35 lbs.



Length: 12' Beam: 32" Depth: 13.5" Weight: 42 lbs. Capacity: 500 lbs.

### TRAPPER 14

A classic lightweight tandem canoe, stable, fast and visually striking, the Trapper 14 is well suited for two adults. The traditional lines of this canoe take the paddler back to the simple origins of canoeing. It's perfect for the weekend trip.



Length: 14' Beam: 34" Depth: 13.5" Weight: 58 lbs. Capacity: 625 lbs

### PRINCESS

Small lightweight, limited capacity, solo canoe. At home on calm waters, it can be paddled with a double-bladed paddle (not shown).

Length: 11' 9" Beam: 31.5" Depth: 12" Weight: 37 lbs. Capacity: 450 lbs.

### SKYLARK SQUARE STERN

Our signature rowing boat, the 14' Skylark is our most popular square stern canoe. It is an exceptionally stable boat and very easy to row as the hull is designed to glide effortlessly through the water. Supplied as a package with rear seat backs and pinned, spoon-blade oars. Can be used with a small out-board or electric trolling motor.



Length: 14' 2" Beam: 40" Depth: 13.5" Weight: 85 lbs. Capacity: 750 lbs.

### SENEKA

Weighing just 42 lbs. with a 31.5" beam, this canoe is a lot of fun to paddle. Available in either solo or tandem configurations. A small, recreational canoe that is perfect for day tripping.



Length: 12' 9" Beam: 31.5" Depth: 12" Weight: 42 lbs. Capacity: 490 lbs

### TWISTER

Designed as the ultimate freestyle canoe this small, lightweight model is not for the inexperienced paddler. A raised bow, round hull, closed gunnel in the mid-section, no keel and plenty of rocker make this the choice of many free stylists. Also available in carbon & kevlar layups.



Length: 13' Beam: 27.5" Depth: 12" Weight: 38 lbs. Capacity: 425 lbs.

### HURON 16 & HURON 17

The 15' 8" Huron is our most popular family canoe. With its reinforced bottom and wide beam it is stable and has capacity to spare. Well designed to carry an extra person, the 37" beam gives plenty of room for the kids and family dog. Perfect for day or weekend trips whether camping, picnicking, or just getting away from it all. This canoe is also available 17' long with a capacity of 900 lbs.



Length: 15' 8" Beam: 37" Depth: 12" Weight: 66 lbs. Capacity: 690 lbs.

For current pricing, more details and available options for each of these canoes please check our web site.

[www.woodencanoe.com](http://www.woodencanoe.com)

**American Traders Wooden Canoes - 2013 Wholesale Price List - Prices may be updated at any time**

Model	Material	Length	Beam	Weight	Capacity	Keel	½ Ribs	Usage	Retail Price	Wholesale
Princess Solo	Wood/Epoxy	11'9"	31½"	37lbs.	450lbs.	Standard	No	SY	\$3585	\$2580
Trapper 12	Wood/Epoxy	12'	32"	42lbs.	500lbs.	Standard	No	SY	\$3695	\$2660
Trapper LW Solo	Wood/Epoxy	12'	32"	35lbs.	500lbs.	Standard	No	SY	\$3695	\$2660
Seneka Solo	Wood/Epoxy	12'9"	31½"	42lbs.	490lbs.	Standard	No	CS/DT	\$3700	\$2665
Seneka Tandem	Wood/Epoxy	12'9"	31½"	42lbs.	490lbs.	Standard	No	SY	\$3800	\$2740
Twister Solo	Wood/Epoxy	13'	27½"	38lbs.	425lbs.	No	No	SY	\$3495	\$2520
Mohawk	Wood/Epoxy	13'8"	39"	58lbs.	650lbs.	Standard	No	SP/CR	\$3890	\$2800
Feather	Wood/Epoxy	14'	36"	49lbs.	550lbs.	Standard	Standard	CR/DT	\$3700	\$2665
Trapper 14	Wood/Epoxy	14'	34"	58lbs.	625lbs.	Standard	No	SP/CR	\$4050	\$2920
Sliver Solo	Wood/Epoxy	14'9"	31½"	49lbs.	575lbs.	Standard	Optional	CS/TR	\$4215	\$2980
Sliver Tandem	Wood/Epoxy	14'9"	31½"	52lbs.	575lbs.	Standard	Optional	CS/TR	\$4315	\$3105
Huron	Wood/Epoxy	15'8"	37"	66lbs.	690lbs.	Standard	Standard	CR/DT	\$4235	\$3050
Prospector	Wood/Epoxy	15'9"	33¾"	69lbs.	900lbs.	Standard	No	DR/WT	\$4560	\$3285
Algonquin	Wood/Canvas	16'	34½"	70lbs.	740lbs.	Optional	No	DR/WT	\$5265	\$3815
Trader	Wood/Epoxy	16'	34½"	58lbs.	690lbs.	Standard	Standard	DT/TR	\$4640	\$3340
Legend	Wood/Epoxy	16'5"	32½"	70lbs.	725lbs.	Standard	No	DT/TR	\$5290	\$3810
Huron 17	Wood/Epoxy	17'	38"	80lbs.	900lbs.	Standard	Standard	CR/SP	\$5120	\$3690
Atkinson Traveler	Wood/Epoxy	17'6"	35"	70lbs.	850lbs.	Standard	Standard	WT/TR	\$5120	\$3690
Atkinson Traveler	Wood/Canvas	17'6"	35"	76lbs.	850lbs.	Optional	Standard	WT/DR	\$5745	\$3990

- Prices are for standard canoes with Red or White Cedar planking. Models come standard with mahogany decks & outwhales, hand-laced rawhide seats, sculpted carrying yokes, thwarts, and handles. Seats, thwarts, and yokes are available in ash on request.
- Feather model uses epoxy to fasten red cedar planks to ribs.
- Half-ribs and Extended deck come standard on Trader and Atkinson Travelers.
- Trapper 12' comes with a center thwart. Trapper LW comes with spruce inwhales and cherry trim.
- Standard canvas colors are red, green, blue, burgundy, grey, white, and shellac. Other colors by request.
- Retail Pricing Examples: Canvas Atkinson Traveller Red & shellac 2 tone paint; MSRP \$5745 + \$300 = **\$6045**
- Canvas Sliver Solo with blue & shellac 2 tone paint, no keel; MSRP \$4315 + \$625 + \$300 \$-125 = **\$5115**

Options	Retail Price	Wholesale
Half-Ribs	\$215	\$150
Extended Decks	\$110	\$80
Keels for Canvas Boats	\$125	\$90

Options	Retail Price	Wholesale
Canvas Construction	\$625	\$435
Paint On Epoxy	\$300	\$210
2-Tone Paint On Canvas or Epoxy	\$300	\$210

**American Traders Skylark Square Stern**

Model	Material	Length	Beam	Weight	Capacity	Keel	½ Ribs	Usage	Retail Price	Wholesale
Skylark Sq. Stern	Wood/Epoxy	14'2"	40"	85lbs	825lbs.	3 Keels	Optional	SP/SY	\$5895	\$4125

- Comes standard with: 1/2 ribs, ash gunnels, 3 cherry seats, cherry deck, short cherry & fan-shaped backrest for Skylark stern seat, 2 sets of brass oar sockets, 3 ash keels (1 full and 2 partial), 2 side rails, 1 pair oars and 1 pair of pinned brass oarlocks.
- Max. 4HP gas motor on Skylark, or any size electric motor.

Options	Wholesale
White Cedar Construction	No charge
Half-Ribs (included)	\$105

Options	Retail Price	Wholesale
Painted Epoxy Finish	\$300	\$210
2-Tone Paint On Epoxy	\$300	\$210

American Traders recommends the use of an approved PFD (life vest) when you are in the water.

**Canoe Specifications**

Overall length is measured stem to stern in feet and inches. Beam measurement is taken inside the hull at the widest part, in inches. Weight in pounds is determined on a standard model, extra options would add weight. As each canoe is handcrafted, weights may vary slightly. Capacity also measured in pounds to six-inch freeboard at center of canoe.

**Shipping & Warranty Information**

All canoes are specially packed and shipped to you via common carrier. Shipping is normally freight prepaid American Traders discounts applied. Contact us for a rate quote. A good guideline is 10% of retail. Add an additional \$60 residential fee for home deliveries. All American Traders products come with a 1-year unconditional warranty against defects in materials or workmanship. Wooden canoes carry a 3-year warranty.

**New Canoe**

Included in this price list is a new canoe model the 'Legend' that is not shown in the attached brochure. This is a brand-new American Traders canoe, please go to our website [www.woodencanoe.com](http://www.woodencanoe.com) to see pictures and information. Also, We will be introducing new canoe models soon, please sign up for our e-mail news to be the first to find out about it, or like us on Facebook.

**Paddles**

American Traders manufactures a full range of high quality solid wood and laminated paddles and oars. Paddles are available in Beavertail, Ottertail, Solo, Voyager and Square styles. Paddle lengths are available in 3" increments from 36" - 66". Lightweight Spruce oars are available in 6" length increments from 5' - 8'

## Types of Wooden Canoes

**Wood/Canvas** – The most traditional type of canoe covering, these canoes are a lot more rugged than the name implies. Because the canvas is not permanently bonded to the hull, 20-25 years down the road these canoes can be restored to their original condition by re-canvassing. More resistant to abrasions, wood/canvas models are best suited for wilderness tripping and down river paddling.

**Wood/Epoxy** – Often referred to as “wood glass” canoes, these craft are built using the same traditional method as wood/canvas. However, instead of canvas they use a clear bonded epoxy on the outside of the hull. There is an invisible layer of fiberglass cloth between the wood and epoxy so that the natural beauty of the wood is visible on the outside. The entire canoe is then varnished. Lighter weight and easy maintenance are two advantages of wood/epoxy construction. Best suited for lakes, ponds, and deep rivers.

## About Our Canoes

**American Traders Wooden Canoes** – Built to exacting standards by our master canoe builder, Alain Rheume, these wooden canoes represent some of the finest quality and workmanship of any canoes on the market today. Winner of the Citation for Excellence Award by Wooden Boat Magazine.

**American Traders Feather Canoe** – Built exclusively for American Traders by Roger and Yves Pasquinel, who continue a fine family tradition of lightweight and aesthetically beautiful canoes. Instead of brass tacks, these canoes use a permanent bond epoxy to hold the planking to the ribs.

## Spare Parts

We can supply a complete range of parts for construction, repair and maintenance for your canoe. 3/8” Stem Band, Cedar Planking (3” red or white), Cedar Ribs, Stems, Gunnels, Brass Canoe Tacks, Silicon Bronze Bolts screws and many other parts. Please call (802) 254-1300 for pricing and more information about repair components.

## Canoe Usage

**CR** – Casual Recreation Canoes – Best design for all purpose paddling on flat water. Good family recreational boat. Generally stability is featured above performance.

**CS** – Cruising Canoes – High-performance, medium-volume flat-water boats built to maximize speed and hull efficiency. They are a good choice for the skilled paddler who enjoys moving a boat across the water as much as reaching the destination. They are fast enough to give the paddler an aerobic workout.

**DR** – Down-river Canoes – Not white water canoes, but because of their rugged construction and rocker can handle class 2 or 3 rapids when paddled by an experienced paddler. These canoes are quick and responsive and capable of handling a moderate to heavy load.

**DT** – Day Tripper / Weekend Canoes – Medium-volume canoes meant to carry two paddlers and a weekend’s worth of gear – about 600lbs. They’re lightweight and fairly quick on the water.

**SP** – Sportsman Canoes – Used most frequently for hunting and fishing. They’re designed to be stable, rugged platforms for carrying sporting equipment. Good choice for paddlers whose primary concern is stability.

**SY** – Specialty Canoes – Canoes that don’t fit neatly into any category, such as historical replicas or other unique styles of canoes and rowboats. Canoes that may be best suited for display would also fit into this category.

**TR** – Touring Canoes – Long, slender, and generally faster than canoes for casual recreation they have medium to high volume and perform best underway on flat water but are versatile enough for easy current.

**WT** – Wilderness Tripper Canoes – Rugged construction and high capacity, these versatile canoes are good for extended canoe trips in remote wilderness areas.

## Accessories

	Ret	Whole
Folding Canoe Chairs, Ash or Cherry	\$110	\$73
Folding Canoe Seat Backs, Ash, Cherry Mahogany or Walnut	\$90	\$60
-Fits onto your existing seat for back support		
Spandex Canoe Cover	\$39	\$25
-A stretchable cover for great travel protection.		
Canoe Motor Mounts, Ash	\$75	\$50
-Use an electric motor with any standard canoe.		
Foam Block Kit with Nylon Straps	\$39	\$25
-An inexpensive way to transport your canoe.		
The Wood & Canvas Canoe Book	\$N/A	\$
-By Jerry Stelmok & Rollin Thurlow.		
Canvas Sling Stand for Canoe, pr.	\$90	\$60
Small Sling stand for Kayak, pr	\$55	
Canoe Arms, Oiled Ash, 24” or 28”, pr.	\$80	\$54
-Mount a full-size canoe to the wall.		
Brass Oar Locks, Horns, or Circles, pr.	\$35	\$24
-Matches the oar sockets on all of our square stern canoes.		
Rawhide Laced Seats, Bow or Stern, ea.	\$75	\$50
-Choice of varnished ash, cherry, or mahogany.		
Sculpted Yokes	\$55	\$38
-Choice of varnished ash, cherry, or mahogany.		
Handles	\$15	\$10
-Choice of varnished ash, cherry, or mahogany.		
Thwarts	\$25	\$17
-Choice of varnished ash, cherry, or mahogany.		
Kneeling Thwart Kit (steam bent)	\$32	\$21
-Choice of varnished ash or mahogany.		
Repair Kit	\$45	\$31
-1 pt. Spar Varnish, 3 packs of epoxy, disposable gloves, brass tacks, 4 oz. fiberglass cloth, 6 foam brushes, wet & dry sandpaper, cedar plank, tack cloth, & restoration guide.		
Maintenance Kit	\$25	\$18
-1 pt. of Spar Varnish, 2 foam brushes, wet & dry sandpaper, tack cloth, maintenance guide.		
Captain’s Z-Spar Marine Varnish, 1qt	\$36	\$25

S&H For most items \$10-\$20