

# AMERICAN TRADERS

CALL US NOW: 888-723-3779

## Wholesale Policies

**Prices** – All prices are net. Price lists are normally updated and effective from July 1st and valid for 1 year. American Traders reserves the right to discontinue product, modify terms, prices and product specifications at any time.

**Delivery** – Ex-Works or FOB for cargo, Brattleboro, VT 05301. All small box products ship by UPS, Federal Express or USPS unless otherwise stated. Canoes and many other large products ship by common carrier and are normally shipped Freight Prepaid (American Traders discounts applied). We will add shipping charges to your invoice.

To estimate the cost of shipping canoes, use the chart below (2011). The rates are a fair indication of freight charges for each state and represent the typical amount for shipping one canoe to a commercial location. Please note that specific locations may vary significantly both up and down.

ZONE 1 – Freight Charge \$240 – ME, VT, NH, CT, RI, NY, NJ, DE, MD, MA, PA

ZONE 2 – Freight Charge \$275 – WV, VA, NC, SC, GA, AL, TN, KY, OH, IN, IL, MO, WI, MI

ZONE 3 – Freight Charge \$325 – FL, MS, LA, AR, OK, TX, KS, NE, IA, MN, ND, SD

ZONE 4 – Freight Charge \$385 – NM, CO, UT, AZ, NV, CA

ZONE 5 – Freight Charge \$415 – WY, MT, ID, WA, OR

**Terms** – **NET 20 DAYS** with approved credit. 1.5% per month charge applied to past due invoices.

- Minimum \$1000 first-time order to establish credit. No minimums apply on reorders.
- Minimum \$300 for new accounts that are prepaid. Credit cards, Electronic transfer, Paypal and checks are approved methods of payment. No minimums apply on reorders.
- American Traders' credit application ([available on web site](#)) must be completed, signed, and dated before credit can be approved. It may take up to 60 days for credit to be approved.
- Credit terms do not apply to delinquent accounts. American Traders' policy is that all accounts 20 days past due will be forwarded to a collection service. All costs incurred with the collection of the overdue account will be added to the amount overdue.

**Drop Shipments** – American Traders will gladly drop ship products directly to your customers for an additional: • \$5 per FedEx or UPS box • \$10 per common carrier box • \$20 per canoe

Note: An additional \$60 fee for residential delivery will apply to drop shipments made by common carrier to non-commercial locations.

**Shipping Damage** - American Traders cannot assume liability for shipments that are not inspected immediately upon receipt. **Fully inspect all shipments before signing any shipping paperwork.** Make the driver wait while you inspect. Packing should be removed to check for concealed damage. Freight companies will take your signature as accepting the goods as **'free & clear'**. If there is a problem, note it on the paperwork or reject the shipment. Signing without inspection could jeopardize a claim for damage.

**Returns** - American Traders **will not accept any return goods without prior approval.** Products that are "Special Order" and International sales and shipments are non-returnable, non-refundable and the sale is considered final. American Traders examines all merchandise before issuing credit. A restocking fee of 20% will be charged on all returned merchandise. We reserve the right to reject any non-defective or abused product without giving merchandise credit. No cash refunds. No returns will be accepted beyond one year from invoice date. Merchandise credits will expire one year after issue.